

Looking Out, Looking In

Chapter 10: Study Questions

Type your answers to the following questions—handwritten work will not be accepted.

Due date:

1. Define and give an example of communication climate.
2. Define and give an example of the following :
 - a. Verbal aggression
 - b. Rationalization
 - c. Compensation
 - d. Regression
 - e. Physical avoidance
 - f. Repression
 - g. Displacement
 - h. Apathy
3. Define and give an example of confirming and disconfirming messages.
4. List and define each of Gibb's defense causing and defense reducing behaviors.
5. Write a short essay based on what you know about non-verbal communication; explain what is meant by the statement: You cannot NOT communicate. (Double negative intended.)